

# SEAN M. SCOTT

Restoration Expert / Construction Consultant / Author  
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## CURRICULUM VITAE

Mr. Scott is a second generation general building, framing, and concrete contractor who has been licensed in the State of California since 1986. The majority of Sean's experience has been in the insurance restoration, repair, and reconstruction industry, specializing in residential and commercial property damage claims. Mr. Scott's expertise is used by property claims adjusters, third party administrators, attorneys, property managers, and property owners. The following is a brief summary of his experience.

### CEO

November 2010 – Present

**Heritage Publishing & Communications, Ltd. ~ La Jolla, CA**

- Wrote the award winning book *The Red Guide to Recovery – Resource Handbook for Disaster Survivors*, based on decades of experience in the restoration and recovery field, coupled with first hand accounts of the many challenges people face in the aftermath of disaster events.
- Oversee the promotion, publishing, and distribution of *The Red Guide to Recovery*, which has been adopted by fire departments, emergency management agencies, Native American Tribes, relief organizations, and businesses across the U.S. Designed as a disaster recovery road-map, first responders now hand it out to survivors after structure fires, floods, storms, and other types of natural or man-made disaster events.
- Received the Maltese Award presented by the San Diego County Fire Chiefs' Association, a Proclamation issued by the San Diego County Board of Supervisors, and featured in *USA Today*, *Fire Rescue Magazine*, *California Fire Service*, *Indian Country*, and other publications and media outlets.
- Served as the keynote speaker addressing first responders, emergency management associations, relief organizations, and community groups across the U.S.

### President

January 2008 - Present

**Champion Construction & Consulting, Inc. ~ San Diego, CA**

- Serve as one of the industry leaders in restoration and construction, based on over 37 years of experience. This includes the ability to repair and/or restore buildings from start to finish, provide the highest level of customer service, and make sound decisions without hesitation.
- Provide professional consulting services related to damage assessment, construction defects, repair cost estimating, and general construction issues.
- Ensure trustworthy advice based on experience with thousands of property damage claims and restoration projects throughout San Diego County and Southern California.

### President

September 2003 - January 2008

**Accurate Construction Estimating Service, LLC ~ San Diego, CA**

- Created company to handle all aspects of the investigation and analysis of property damage claims, particularly in regard to large structural fire losses.
- Personally investigated and assessed structural damages, determined necessary repairs, and recommended appropriate repair methods.
- Ensured the accurate estimating of repairs to the actual cost of the repair, rebuilding, or replacement of property to its original pre-loss condition.

- Provided services from support of initial claim submissions, claims disputes, appraisals, alternative dispute resolution, and litigation.
- Served as a reconstruction cost estimator for fire survivors in both the Cedar Fire Storm of 2003 and Witch Creek Fire Storm of 2007.

**Senior Project Manager/Estimator**

**July 2006 – January 2008**

**RPD, Inc. ~ San Diego, CA**

- Secured \$7,000,000 in profit yielding restoration contracts due to connections in the insurance industry.
- Refined experience in the restoration field by providing detailed repair cost estimating on large fire and flood restoration projects, managing and supervising reconstruction, and preparing documentation to support clients' residential or commercial property claims.
- Created and led direct sales team to secure large residential and commercial fires and flood losses.

**Senior Project Manager**

**December 2005 – June 2006**

**Har-Bro Construction & Consulting ~ San Diego, CA**

- Refined expertise in the restoration field through estimating and managing large restoration projects.
- Performed job scoping and prepared documentation to support clients' property damage claims.
- Provided investigative support to clients and communicated in the field with commercial and residential large loss and General property claims adjusters.
- Marketed insurance carrier, agent, and property manager accounts.

**Vice President**

**September 2002 – September 2003**

**Construction Repair Specialties & Interiors, Inc. ~ San Diego, CA**

- Refined expertise in restoration field through job scoping, project management, executing contracts, and documenting clients' claims.
- Ensured clients' satisfaction by serving as a liaison between clients, adjusters, and claims managers.
- Provided repair project supervision and timely dispute resolution.

**Vice President**

**August 1999 – September 2002**

**Building Restoration, Inc. ~ San Diego, CA**

- Helped increase client base through marketing, estimating new work, and executing contracts.
- Served as liaison among clients, adjusters, and subcontractors to ensure contract compliance.
- Provided contract administration from commencement of the project through completion.
- Played key role in bringing numerous insurance carrier and other accounts to the company that generated millions of dollars in sales.

**Vice President**

**January 1999 – August 1999**

**J & M Keystone, Inc. ~ San Diego, CA**

- Used marketing and estimating skills to acquire new insurer-funded restoration projects.
- Supervised and coordinated subcontractors in the execution of their job duties.
- Maintained relationships between claims personnel and insured clients.

**President**

**January 1992 – October 1997**

**Integrity Builders, Inc. ~ San Diego, CA**

- Involved in all aspects of operating a full service restoration and construction business.
- Daily managed finances, marketing, and contracting of the business.
- Supervised company employees and subcontractors in the execution and quality of their job duties.
- Due to the quality of workmanship and customer satisfaction, the company served on preferred contractor programs with Farmers Insurance, USAA, Wawanesa Insurance, Golden Eagle Insurance, California Insurance Group, and many independent adjusting firms.

- Estimated replacement cost of numerous homes destroyed in the Harmony Grove Fire Storm of 1996.

### **Superintendent / Project Manager**

**January 1980 – January 1992**

**Scott Brothers Construction ~ San Diego, CA**

- Provided hands-on construction support, project management, and onsite supervision of numerous deluxe custom homes and commercial buildings.
- Worked closely with architects, structural engineers, and principals to identify and solve design issues or flaws and develop sound, yet timely solutions.
- Took projects from land acquisition to site surveying, excavation, forming and placement of concrete, framing, through to finish.
- Completed custom and often complex residential and commercial projects with the highest quality.

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### **Credentials, Licenses, & Affiliations**

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- ✓ 37+ years of hands-on construction and restoration experience
- ✓ State of California licensed B-1 General Contractor
- ✓ State of California licensed C-5 Framing Contractor
- ✓ State of California licensed C-8 Concrete Contractor
- ✓ Certified Home Inspector – International Association of Certified Home Inspectors
- ✓ Certified Building Thermographer – International Association of Certified Home Inspectors
- ✓ Institute of Inspection Cleaning Restoration Certified technician for water damage restoration
- ✓ Completed course on mold remediation in buildings (Environmental Testing & Technology)
- ✓ Completed 10 Hour OSHA Safety Training Course
- ✓ Completed 8 Hour EPA Lead-Safe Certification Program
- ✓ Level 2 Certified Xactimate 28 estimating software (continual user since 1992)
- ✓ Member of the International Association of Certified Home Inspectors
- ✓ Member of the California Real Estate Inspection Association
- ✓ Member of the National Emergency Managers Association
- ✓ Member of the International Association of Emergency Managers
- ✓ Keynote speaker on disaster recovery and restoration topics across the U.S.